



Singlefile Wines and Domaine Wine Shippers (DWS) Announce National Distribution Partnership

Singlefile appoints leading wholesaler for national distribution.

October 1, 2014. Denmark, WA & Melbourne, VIC. Singlefile Wines, maker of single vineyard wines from the Great Southern in Western Australia, today announced a national distribution partnership with Domaine Wine Shippers (DWS), wholesaler for leading brands like Champagne BILLECART- SALMON and Domaine RAVENEAU. DWS will distribute Singlefile Wines in all Australian states and territories including its home state of WA.

Founded in the Great Southern wine region in 2007 by Phil and Viv Snowden, Singlefile Wines is dedicated to making single vineyard wines that uniquely express their site and region. The winery has achieved considerable acclaim in a relatively short period of time. In 2014 it was named James Halliday's *Dark Horse Winery of the Year* and in the latest edition of the *Wine Companion*, eight Singlefile wines were rated 95 points or higher.

Singlefile Wines is a boutique, family-run winery producing wines that are sold primarily at restaurants and fine wine establishments. *"We are delighted with this new distribution partnership with DWS,"* said **Patrick Corbett, CEO of Singlefile Wines.** *"We have focused our efforts to date on single site wines from our vineyards in the Great Southern, continuously improving wine quality and achieving great support from the restaurants and fine wine stores in our home state of WA. We are now ready to take the next step and this partnership will allow us to offer our wines in all states through DWS's long-standing reputation as a leading distributor to the great restaurants and wine stores around the country."*

The DWS name was inspired by founder Gary Steel's desire to introduce and represent some of the greatest Domaines from Burgundy to Australia. As the business grew, DWS saw the importance of representing wines of the same calibre from Australia. *"Domaine Wine Shippers are very proud to be given the opportunity to bring Singlefile to the Australian Trade at a national level. Being a family company ourselves, it is always a lovely synergy to work with a likeminded family company who strives to produce wines of unwavering quality and that speak of their region,"* said **Melinda Steel, General Manager of DWS.** *"We believe they have achieved great things so far in their relatively short history; a sign of exciting things today and also for tomorrow. As a distributor who prides ourselves on representing the highest of quality wine, we could not hope for more."*

About Domaine Wine Shippers: DWS was started in 1977 by Gary and Yvonne Steel. In the early years, the company, based out of Victoria, was known as the importer of Champagne BILLECART-SALMON and of other premium quality French wine, primarily from the great Domaines of Burgundy. Today DWS represents over 25 Australian producers and many wines from France. It is

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responsible for distributing Champagne BILLECART- SALMON as well as being the sole Australian importer of Domaines from Burgundy, such as Domaine de VOGUE, Domaine Armand ROUSSEAU, Domaine RAVENEAU, Domaine BLAIN-GAGNARD and Domaine BOUCHARD Pere et Fils. For more information visit www.domainewineshippers.com.au

About Singlefile: In 2007 Phil and Viv Snowden bought an established vineyard (planted in 1989) in Denmark, Western Australia and established Singlefile Wines. Run by their daughter Pam and son-in-law Patrick Corbett, Singlefile makes its flagship wine, the Singlefile Family Reserve Denmark Chardonnay, from the home vineyard in Denmark as well as other single vineyard wines best suited to different sites of the Great Southern. All of the wines are made to express the unique characteristics of their respective site and sub-region. Singlefile also produces a second label of regional Great Southern wines, Run Free, which is sold in casual restaurants and bars. In 2011, Singlefile opened The Cellar, a tasting room and restaurant on the estate. The wines are also sold online at singlefilewines.com.

The crest on the Singlefile Wines label expresses the family's international heritage. The springbok is the national animal for South Africa and appears on that country's coat of arms. The stag is the emblem of County Clare in Ireland where Patrick was born and the geese represent the 'mindes' that can be seen walking in single file around the estate vineyard in Denmark. Semper Superne Nitens, written in Latin on the label's crest, translates to "the pursuit of excellence", a motto that defines the philosophy of Singlefile.

Singlefile was awarded Gourmet Traveller's *Star Cellar Door of the Great Southern 2013 and 2014* and James Halliday's *Dark Horse Winery of the Year* in the 2014 Wine Companion.

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